

**MERITUS ULAGANJA D.D.**  
**HEINZELOVA ULICA 62/A**  
**10 000 ZAGREB**

**SECURITY: MRUL**

**ISIN: HRMRULRA0009**

**LEI: 74780080JD6L45P7YG07**

**REGULATED MARKET SEGMENT: ZAGREB STOCK EXCHANGE, THE OFFICIAL MARKET**

**HOME MEMBER STATE: CROATIA**

## **PUBLICATION OF OTHER INFORMATION**

**In ZAGREB, 15.11.2019**

### **THE FIRST INVESTORS DAY OF THE M+ GROUP**

The company Meritus ulaganja d.d. (hereinafter referred to as "the Company") reported that the Board of Directors had met with the investors' representatives. The occasion was the presentation of positive results with which Meritus ulaganja ended the third quarter of 2019.

Just a reminder, in the first nine months of this year, Meritus ulaganja recorded HRK 243 million of consolidated revenue, or a 54% higher revenue than in the same period of 2018. Relative to HRK 16 million from the period which ended on September 30, 2018, EBITDA for the same period this year amounted to HRK 27 million, with over 2,700 Meritus employees classified as being among the leading regional companies in outsourcing and in customer relationship management.

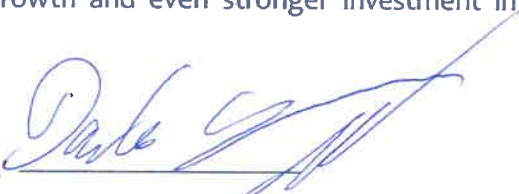
The positive financial performance of this Croatian company, also known on the market as the M+ Group, is the result of quality strategic business decisions that have influenced the development and reputation of the company itself. At the beginning of the year, they attracted institutional investors by issuing ordinary shares, after which they were the first company to list new shares on the Zagreb Stock Exchange in 2019. In September, they further strengthened their position on the regional market of Customer Relationship Management and Business Process Outsourcing with the acquisition of the Belgrade-based BPO company Trizma.

Following the meeting with investors, Ivan Posavec, Chairman of the Board of the M+ Group, stated that investors had in fact been the ones to have a great influence on the business success of the company. "Investors recognize the M+ Group as a company worth their investment, a company creating new jobs in Croatia while simultaneously strengthening its business both there and on foreign markets. As a company, we encourage and conduct transparent business in all aspects, especially when it comes to our investors. This Investors Day has confirmed that M+ Group investors share our ambition and goals for further growth and even stronger investment in business" Ivan Posavec concludes.



Ivan Posavec, President of the Board

**Meritus ulaganja d.d.**  
**Zagreb**



Darko Horvat, member of the Board

Meritus ulaganja d.d.